



MID-WEST STEEL BUILDING COMPANY

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MID-WEST STEEL BUILDING COMPANY HOLDS NATIONAL SALES MEETING TO HONOR BUILDERS AND "PROSPECT FOR TOMORROW"

May 25, 2005 – Houston – Mid-West Steel Building Company, a division of NCI Building Systems, L.P., today announced the successful completion of its 2005 National Sales Meeting, "Prospecting for Tomorrow." More than 100 Mid-West Builders, guests, employees and preferred vendors attended the three-day sales meeting, which took place April 7-10 at the Hyatt Regency Hotel & Casino in Lake Tahoe, Nevada.

On Friday, Mid-West held its annual Welcome Reception and Vendor Night, which gave the company's preferred suppliers an opportunity to exhibit their booths in an elegant tradeshow setting. Some of the vendors included Atlas Bolt & Screw, Bay-Star Insulation, Dominion Buildings Products, Dynamic Fastener, NCI's Special Services Group and Mid-West's sister company, MBCI, among many others. Attendees enjoyed complimentary food and beverages, along with musical entertainment by a blue-grass band.

Mid-West's traditional General Session was held on Saturday morning and began with a surprise performance by a Mark Twain impersonator, a character who was historically known to have resided in Lake Tahoe. After the performance, Ed Kohutek, President for Mid-West Steel Building Company, introduced the theme for Mid-West's 2005 sales meeting, "Prospecting for Tomorrow." The concept established the company's primary business goal of pioneering new opportunities with its Builders, and also served to complement the historic location of Lake Tahoe.

"Like the mining entrepreneurs of yesteryear, we too are on a journey," explained Mr. Kohutek. "We are headed in new directions to stake our claim to a stronger, more productive future for all of us."



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Mr. Kohutek then introduced several speakers to the audience to present the newest Mid-West programs and offerings. Mike Young, President of the NCI Engineered Buildings Division, discussed the metal construction industry.

“With your help this past year, we’ve been able to work through the tough times and keep our businesses strong,” said Mr. Young. “I feel privileged to have all of you as our business partners and friends in what will always be a strong relationship-based business.”

Mr. Young spoke about current events to the audience, including steel industry updates and projections. He also gave an overview of Mid-West’s internal Continuous Improvement Process, resulting in more effective order processing and improved customer service.

Another guest speaker, Tom Boal, Director of Builder Services for NCI, elaborated more on the goals of the internal Continuous Improvement Process, and how its success would improve the Builders’ businesses.

The host of the event, Mr. Kohutek, took the floor to address leadership changes, product developments and customer service enhancements before turning the floor over to Chris Levy, Marketing Manager for Mid-West/NCI. Mr. Levy acquainted the audience with recent developments within the marketing arena for Mid-West, including Public Relations achievements and the new web site design for Mid-West.

Next, Dave Barner, NCI’s Director of Training, addressed available training opportunities available for Builders, including the Erection Best Practices seminar and the NCI Installer Certification course.

Finally, keynote speaker Alan Duncan gave a compelling speech on the theme of the meeting, “Prospecting for Tomorrow,” and how it relates to the customers. Mr. Duncan then broke the audience into teams to identify customer-focused “prospecting skills.”



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On Saturday evening, Mid-West hosted its annual Awards Gala to honor the accomplishments of its Builders. Event attendees enjoyed a gourmet dinner overlooking Lake Tahoe, followed by an awards presentation hosted by Ed Kohutek and Mike Young.

“It is your loyalty and partnerships that make me very proud to be part of this industry,” commented Mr. Kohutek. “To us you are more than just customers, you are good friends.”

Mid-West presented Builders and employees with such awards as Years of Service, Building Projects of Excellence, Mid-West’s Top 15 performers, and the Top Achievement Awards of 2004, including:

- Building of the Year and Builder of the Year: Teinert Commercial Building Services was honored for the American State Bank Building Annex in Lubbock, Texas, and for being the top Mid-West performer of 2004.
- District Manager of the Year: Awarded to long-time Mid-West District Sales Manager, Gerry King.
- President’s Award: This newly instated award was presented to R&S Metal Builders of Tickfaw, Louisiana, for outstanding loyalty and service to Mid-West.

In addition to the top achievement awards, Sammy Waxman, Senior District Sales Manager for Mid-West, received a standing ovation as he was honored with the Distinguished Service Award for 30 years of Service to Mid-West.

“It is going to be hard to beat this top-notch sales meeting in Lake Tahoe,” said Allen Teinert of Teinert Commercial Building Services. “We had a great time socializing with other industry professionals in a beautiful atmosphere. Folks are already excited to see what Mid-West is going to come up with next year.”

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About Mid-West Steel Building Company

A division of NCI Building Systems, L.P., Mid-West Steel Building Company specializes in the development, fabrication and distribution of custom engineered steel frame



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buildings. With more than 30 manufacturing facilities strategically located across the United States and in Mexico, the company serves its loyal builder network with a broad line of products and services for the construction of facilities encompassing warehouses, manufacturing, office, retail, hangar, community and agriculture. Mid-West was founded in 1970 and became a division of NCI in 1984.

About NCI Building Systems, Inc.

NCI Building Systems, Inc., (NYSE:NCS) is one of the largest integrated manufacturers and marketers of metal building components and custom-engineered metal building systems in North America. The company offers one of the most extensive metal product lines in the building industry, under well recognized brand names. Through internal growth, accretive acquisitions, broad distribution channels and the astute management of assets, the company has compiled a record of revenue and earnings growth well above the industry average. For more information, visit www.ncilp.com.

Some statements contained in this release are “forward-looking” statements, as defined in the Private Securities Litigation Reform Act of 1995. Actual performance of the Company may differ from that projected in such statements as a result of factors such as industry cyclicality and seasonality, adverse weather conditions, fluctuations in customer demand and order patterns, raw material pricing, competitive activity and pricing pressure and general economic conditions affecting the construction industry. Investors should refer to statements regularly filed by the Company in its annual report to the Securities and Exchange Commission on Form 10-K, its quarterly reports to the SEC on Form 10-Q and its current reports to the SEC on Form 8-K and other filings with the SEC for a discussion of factors which could affect the Company’s operations and forward-looking statements made in this communication. The Company expressly disclaims any obligation to release publicly any updates or revisions to these forward-looking statements to reflect any changes in expectations.